PORT PANAMA CITY U.S.A OPERATING BUDGET FISCAL YEAR 2025-2026

| | BUDGET | PROJECTED ACTUAL | PROPOSED BUDGET |
|---------------------------------------|----------------------------|----------------------------|----------------------------|
| | FY 2024-25 | FY 2024-25 | FY 2025-26 |
| REVENUES | 1 1 2024-20 | 1 1 2024-20 | 1 1 2020-20 |
| LEASES | \$3,524,400 | \$3,818,100 | \$3,900,000 |
| STEVEDORE LICENSE | \$6,000 | \$6,000 | \$6,000 |
| STEVEDORE FEES & FACILITY USE | \$705,000 | \$793,400 | \$796,800 |
| DOCK WAREHOUSE STORAGE | \$275,000 | \$991,500 | \$400,000 |
| DOCKAGE | \$2,190,800 | \$2,416,900 | \$2,656,400 |
| WHARFAGE | \$3,193,000 | \$3,696,500 | \$3,289,200 |
| CARGO HANDLING | \$2,768,400 | \$3,510,600 | \$2,651,000 |
| CONTAINER HANDLING | \$722,500 | \$651,400 | \$546,100 |
| WOOD PELLET HANDLING | \$3,055,200 | \$2,918,400 | \$2,999,400 |
| MISC. SERVICES | \$1,325,000 | \$1,474,300 | \$1,450,000 |
| SECURITY ASSESSMENT FEE | \$575,800 | \$612,900 | \$633,500 |
| MISC. INCOME | \$100,000 | \$65,000 | \$70,000 |
| CRANE USE | \$446,000 | \$425,800 | \$426,000 |
| FOREIGN TRADE ZONE | \$10,000 | \$20,000 | \$20,000 |
| SUBTOTAL | \$18,897,100 | \$21,400,800 | \$19,844,400 |
| | | | |
| <u>EXPENDITURES</u> | | | |
| PERSONNEL EXPENSE | \$7,414,600 | \$7,576,600 | \$7,683,900 |
| SUPPLIES & SERVICES | \$3,253,100 | \$3,389,500 | \$3,325,200 |
| PORT TRADE & PROMOTION | \$191,000 | \$164,200 | \$275,500 |
| PROPERTY INSURANCE & TAXES | \$2,565,000 | \$2,443,100 | \$2,425,000 |
| PROFESSIONAL SERVICE | \$487,400 | \$283,800 | \$410,000 |
| PROPERTY RENT - CITY OWNED | \$24,000 | \$24,000 | \$24,000 |
| REPAIRS & MAINTENANCE | \$1,491,800 | \$1,588,400 | \$1,704,000 |
| CONTINGENCIES | \$155,000 | \$97,800 | \$150,000 |
| OPERATING EXPENSES | \$15,581,900 | \$15,567,400 | \$15,997,600 |
| | | • | |
| OPERATING INCOME | \$3,315,200 | \$5,833,400 | \$3,846,800 |
| OTHER INCOME/EVERNOR | | | |
| OTHER INCOME/EXPENSE INTEREST EXPENSE | (¢000 000) | (\$722 E00) | (¢664 600) |
| INTEREST EXPENSE INTEREST REVENUE | (\$808,900) | (\$723,500) | (\$661,600) |
| DEPRECIATION/AMORTIZATION | \$293,000 (\$7,705,500) | \$292,200 (\$7,778,400) | \$293,000 (\$7,846,900) |
| MISC. INCOME | (\$7,795,500) \$0 | (\$7,778,400) \$0 | |
| FEMA FUNDS | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| OTHER INCOME INSURANCE PROCEEDS | \$0 \$0 | \$0 \$0 | |
| OTHER EXPENSE HURRICANE MICHAEL | \$0 \$0 | \$0 \$0 | \$0 \$0 |
| INTEREST EARNINGS - HIRTH NOTE | \$0 | \$0 \$0 | \$0 \$0 |
| GAIN/LOSS ON SALE OF FIXED ASSETS | \$0 | \$0 \$0 | \$0 \$0 |
| GRANTS AND CONTRIBUTIONS | \$11,224,000 | \$0 \$1,377,900 | \$11,948,400 |
| GRANT ADMINISTRATION | (\$36,600) | (\$54,900) | (\$36,600) |
| NET INCOME | \$6,191,200 | | \$7,543,100 |
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PORT PANAMA CITY U.S.A. OPERATING BUDGET DETAIL FISCAL YEAR 2025-2026

| | BUDGET FY 2024-25 | PROJECTED ACTUAL FY 2024-25 | PROPOSED BUDGET FY 2025-26 |
|--|----------------------|-----------------------------------|----------------------------------|
| PERSONNEL | | | |
| EMP RETIRE & PENSION | \$233,100 | \$249,400 | \$241,000 |
| SALARY - ADMINISTRATIVE | \$998,400 | \$1,029,200 | \$1,057,800 |
| SALARY - OPER & MAINT | \$4,189,800 | \$4,193,600 | \$4,415,500 |
| OPER & MAINT - AUTO | \$46,800 | \$42,100 | \$51,600 |
| SALARY - CASUAL LABOR | \$150,000 | \$269,700 | \$175,000 |
| SOCIAL SECURITY | \$387,900 | \$392,900 | \$388,000 |
| WORKERS COMPENSATION | \$218,600 | \$233,200 | \$180,000 |
| WORKERS COMPENSATION INSURANCE CLAIM | \$30,000 | \$24,500 | \$25,000 |
| INSURANCE - HOSPITALIZATION | \$965,000 | \$942,500 | \$950,000 |
| DISABILITY INSURANCE PREMIUMS | \$95,000 | \$97,100 | \$96,000 |
| MISC PERSONNEL EXPENSE | \$100,000 | \$102,400 | \$104,000 |
| TOTAL | \$7,414,600 | \$7,576,600 | \$7,683,900 |
| | | | |
| INTEREST | **** | | |
| INTEREST SUNTRUST LOAN - BULK TERMINAL | \$100,000 | \$78,000 | \$57,500 |
| INTEREST - LEASE INTEREST EXPENSE | \$11,500 | \$11,500 | \$11,500 |
| INTEREST PAYABLE - SHARE THE FUTURE LOAN | \$9,000 | \$9,000 | \$9,000 |
| INTEREST - SIB LOAN | \$448,900 | \$448,900 | \$424,400 |
| INTEREST - LINE OF CREDIT | \$175,000 | \$124,100 | \$100,000 |
| INTEREST - CFS | \$64,500 | \$63,500 | \$59,200 |
| TOTAL | \$808,900 | \$735,000 | \$661,600 |
| SUPPLIES & SERVICES | | | |
| SAFETY SUPPLIES & EQUIPMENT | \$90,500 | \$150,600 | \$150,000 |
| ID BADGES/SUPPLIES | \$28,600 | \$52,000 | \$24,000 |
| TOOLS/MISC EQUIPMENT | \$20,000 | \$59,000 | \$20,000 |
| TOOLS/MISC. EQUIPMENT RENTAL | \$160,000 | \$163,600 | \$160,000 |
| MTRL HDLG/EQUIP RENTAL | \$15,800 | \$0 | \$15,800 |
| SUPPLIES OPERATING | \$350,000 | \$332,400 | \$340,000 |
| SUPPLIES OFFICE | \$38,000 | \$31,400 | \$34,000 |
| GAS, OIL & GREASE | \$290,600 | \$172,300 | \$200,000 |
| WATER & SEWER | \$180,000 | \$195,100 | \$190,000 |
| JANITORIAL SERVICE | \$70,500 | \$65,000 | \$66,500 |
| LANDSCAPING SERVICES | \$166,800 | \$211,300 | \$166,800 |
| LIGHT & POWER | \$502,800 | \$522,600 | \$490,000 |
| TELEPHONE | \$118,500 | \$89,600 | \$98,000 |
| POSTAGE | \$2,900 | \$2,100 | \$2,500 |
| SECURITY GUARD SERVICE | \$982,500 | \$982,200 | \$1,100,000 |
| MISC. SUPPLIES/SERVICE | \$85,000 | \$117,100 | \$85,000 |
| MISC. SUPPLIES/SERVICE - IT DEPT | \$150,000 | \$240,600 | \$180,000 |
| MISC. BANK FEE | \$600 | \$2,600 | \$2,600 |
| TOTAL | \$3,253,100 | \$3,389,500 | \$3,325,200 |
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PORT PANAMA CITY U.S.A. OPERATING BUDGET DETAIL FISCAL YEAR 2025-2026

| | | PROJECTED | PROPOSED |
|-----------------------------------|----------------------|-------------------------|----------------------|
| | BUDGET | ACTUAL | BUDGET |
| | FY 2024-25 | FY 2024-25 | FY 2025-26 |
| PORT TRADE & PROMOTION | | | |
| DUES & SUBSCRIPTIONS | \$70,000 | \$61,000 | \$66,000 |
| TRAVEL | \$30,000 | \$30,100 | \$40,000 |
| SOLICITATION | \$50,000 | \$47,700 | \$130,000 |
| ADVERTISING | \$10,500 | \$6,600 | \$9,000 |
| ECONOMIC DEV ALLIANCE PARTNERSHIP | \$25,000 | \$18,800 | \$25,000 |
| CONTRACT MARKETING TOTAL | \$5,500 \$191,000 | \$0 \$164,200 | \$5,500 \$275,500 |
| TOTAL | \$191,000 | \$164,200 | \$2 <i>1</i> 5,500 |
| INSURANCE & TAXES | | | |
| PROPERTY & CASUALTY INSURANCE | \$2,565,000 | \$2,443,100 | \$2,425,000 |
| TOTAL | \$2,565,000 | \$2,443,100 | \$2,425,000 |
| PROFESSIONAL | | | |
| LEGAL | \$88,900 | \$103,900 | \$105,000 |
| ENGINEERING | \$250,000 | \$45,000 | \$100,000 |
| ACCOUNTING | \$90,000 | \$107,000 | \$150,000 |
| PROFESSIONAL CONSULT | \$58,500 | \$27,900 | \$55,000 |
| TOTAL | \$487,400 | \$283,800 | \$410,000 |
| TOTAL | ψ+01,+00 | Ψ200,000 | Ψ-10,000 |
| <u>RENTS</u> | | | |
| RENTAL CITY PROPERTY | \$24,000 | \$24,000 | \$24,000 |
| TOTAL | \$24,000 | \$24,000 | \$24,000 |
| REPAIRS & MAINTENANCE | | | |
| AUTO, BUILDINGS & MISC | \$406,800 | \$529,000 | \$628,000 |
| MATERIAL HANDLING EQUIP | \$235,000 | \$273,100 | \$235,000 |
| MATERIAL HANDLING - CRANES | \$220,000 | \$309,200 | \$265,000 |
| MATERIAL HANDLING - REACHSTACKERS | \$125,000 | \$100,500 | \$100,000 |
| TRACKS & RR BEDS | \$225,000 | \$101,300 | \$200,000 |
| WHARVES, FENDERS & BERTHS | \$40,000 | \$24,800 | \$40,000 |
| BULK TERMINAL MAINTENANCE | \$200,000 | \$220,300 | \$200,000 |
| IDC MAINTENANCE | \$40,000 | \$30,200 | \$36,000 |
| TOTAL | \$1,491,800 | \$1,588,400 | \$1,704,000 |
| <u>CONTINGENCIES</u> | | | |
| UNCATEGORIZED | \$155,000 | \$97,800 | \$150,000 |
| TOTAL | \$155,000 | \$97,800 | \$150,000 |
| TOTAL EXPENSES | \$16,390,800 | \$16,302,400 | \$16,659,200 |
| IOIAL LA LITOLO | Ψ.0,000,000 | 7.0,002,700 | 7.0,000,200 |